Patrizia Longoni

Personal Information

Address v. Manzoni 7, 20099 Sesto San Giovanni (MI)

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Nationality Italian

Date of birth 22 April 1976

Work Experience

CaixaBank, Milan Branch

January 2023 till today

Sector Corporate Finance

Position Senior Relationship Manager

Main activities Coverage of the energy, infrastructure and automotive sector in Italy with budget

responsibilities in terms of annual income and volumes in coordination with the product

specialists of trade, project and asset finance.

Bayerische Landesbank, Milan Branch

October 2020- January 2023

Sector EMEA Project Finance

Position Director

Main activities Open the PF business with origination and execution responsibility of deals in the

renewables and infrastructure sectors in Italy and abroad.

April 2017-September 2020

Sector Corporate Finance

Position Senior Relationship Manager

Main activities Re-launch the Milan branch activity in Italy by leveraging on the existing client

relationships and originating new large and medium size customers with particular focus

on the energy sector and project financing.

Sumitomo Mitsui Banking Corporation Europe, Milan branch

May 2008 – April 2017

SectorStructured Finance DivisionPositionProject Finance Manager

Main activities Analysis, structuring and financing of non recourse/limited recourse project finance

transactions as Mandated Lead Arranger in Italy and abroad in the following sectors:

- energy (combined cycle power plants);
- renewables (wind and solar factories);
- infrastructure & transportation (PPP structures for hospitals, schools, defence, waste, water and motorways);

acquisition finance and LBO.

Bayerische Landesbank, Milan branch

September 2001-May 2008

Sector Credit Department

Position Key account officer in Structured and Corporate finance

ABN AMRO Bank, Milan branch

May -September 2001

Sector Product Loan Department

Position Credit Analyst

Main activity Risk analysis of corporate clients and financial institutions

Education

10/2002 – 4/2003 Corporate Finance course, SDA – Scuola di Direzione Aziendale (Bocconi

University, Milan).

April 2001 University Degree in Economics, Bocconi University, Milan, final voting:

101/110

Thesis Topic: "the effects of 1997 reform on the Financial Statements of

insurance institutions".

July 1995 Certificate of secondary studies in Managements and Economics, final result:

58/60

Languages and computer skills

Fluent English

Good knowledge of German B2 grade level – Goethe Institut

Basic knowledge of Spanish

Microsoft Windows and Office, web and email applications

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