# **CRISTINA TUMIATTI**



## Personal Data

Place and birth data Business Address Turin 01/13/1974 Sea Marconi Technologies sas – Ungheria 20 – 10093 Collegno (To) Tel +39 011 2343434 Fax +39 011 2343435 Cell. +39 3400636224 e-mail: cristina.tumiatti@seamarconi.it

Educational	
December 2005	<b>Università di Torino – Scuola di Amministrazione Aziendale, Torino Italy</b> Master in Business Administration pt
July 2001	Libero Istituto Universitario Carlo Cattaneo – Liuc- Castellanza (Va) Italy Degree in Business Administration
Career	
2018-	<b>Sea Marconi Technologies sas, Collegno (To) Italy</b> Business Development Chief
2007-2018	<ul> <li>Sales and Marketing Chief for the entire Sea Marconi Group:</li> <li>Sea Marconi Group strategy definition</li> <li>Budget Definition</li> <li>Coordination Of Sales Dpt.</li> <li>Company Internationalization Projects Management</li> <li>Contract Management</li> <li>Economic and Financial Special Projects Manager:</li> </ul>

-	Preparation of public and private tenders
November 1999 - 2007	Sea Marconi Technologies sas, Collegno (To) Italy Marketing Manager for all group companies: - Promotion of products and services. - Developing new International markets - Organization of Events in support of commercial activities - Project Manager for new development projects activities.
2004-	<b>TSmart Srl.</b> CEO and Founding Partner
April - October 1999	Martini and Bacardi, Torino, Italy Internship as Assistant Marketing Manager market Whites, Whisky and Rums - Study of the promotional campaigns for Bacardi and Jack Daniels - Tours Promotional Organization
Dec1998 – Feb 1999	Missouri Soybean Association, Jefferson City, Missouri, Usa Stage as International Marketing Manager Assistant - Study and development of the Soybean Oriental market.

### Relevant Job Experience

Main International Project Management:

- RTI Contract nr 245/2015 dated 22/12/2014 Ferrovie dello Stato.
- UNIDO Project Nr. GF/MCD/08/002 Contract Nr. 16002329 -Macedonia
- UNIDO Project Nr. GF/MON/09/001 Contract Nr. 16002403 Mongolia
- EDF France Marchè Quadre C 956C80770 Analises des Transformateurs
- EDF France Marchè Quadre: N° C 171T66470 DECONTAMINATION DE TRANSFORMATEURS SUR SITE AVEC DEHALOGENATION EN CIRCUIT FERME DES PCB CONTENUS DANS L'HUILE MINERALE ISOLANTE -CDP PROCESS®- France
- ADIF Contract Nr. 2.11/27.52.20.1114 "TRATAMIENTO Y ELIMINACIÓN DE PCB (POLICLOROBIFENILOS) EN LOS TRANSFORMADORES DE SUBESTACIONES ELÉCTRICAS CON UNA CONCENTRACIÓNMENOR DE 500 PPM." Spain
- TERNA PARTECIPACOES Taesa Brazil

#### **Other Relevant Experiences**

From 2020: Board Member of Claris Venture SGR spa

From July 2020: Board Member of SMAT - Società Metropolitana Acque Torino SPA

From 2018 to 2022: Board Member of II. RR. Salotto e Fiorito, Rivoli

Since June 2016: President of the Committee for Women Entrepreneurship, Chamber of Commerce of Turin

From 2014 to 2019: Board Member of Invitalia Ventures SGR

#### Confindustria:

From December 2021: Vice President of PiccolaIndustria UI Turin 2021: President of Centro Servizi Industrie Srl 2017 to 2021: President of Centro Congressi Unione Industriale 2016 to 2020: Vice President of AMMA Turin
2021: General Council of AMMA
Since July 2016: National Councilor of the General Council of Federmeccanica;
Councilor of the General Council of Unione Industriale
2003-2016 Member of the Young Entrepreneurs Group - Unione Industriale di Torino, served as
President of the Young Entrepreneurs Group from 2013 to 2016 - Unione Industriale di Torino.

Since 2019: Board Member of Nexto Turin Association.

August 1991-July 1992 Lincoln High School, Sioux Falls, South Dakota, Usa

Senior Year as Exchange Student.